

Dealer Management System 2023



FEATURES & BENEFITS

Effective dealership operations call for programs that can help you escalate without navigating through processes manually, programs such as dealer management systems (DMS).

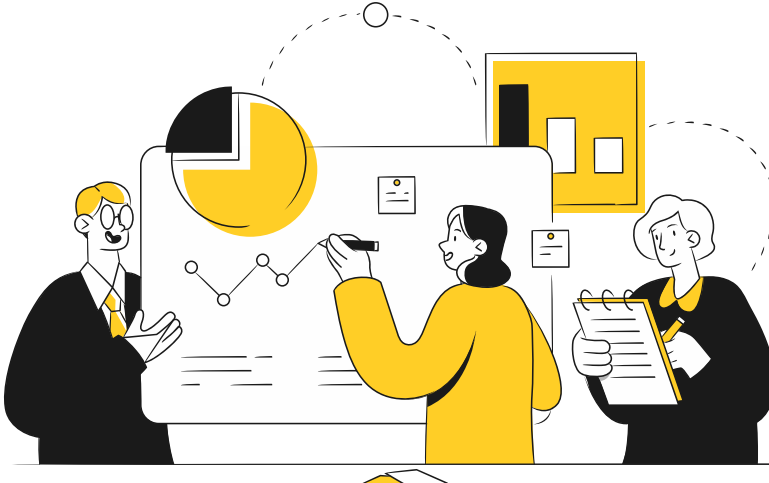
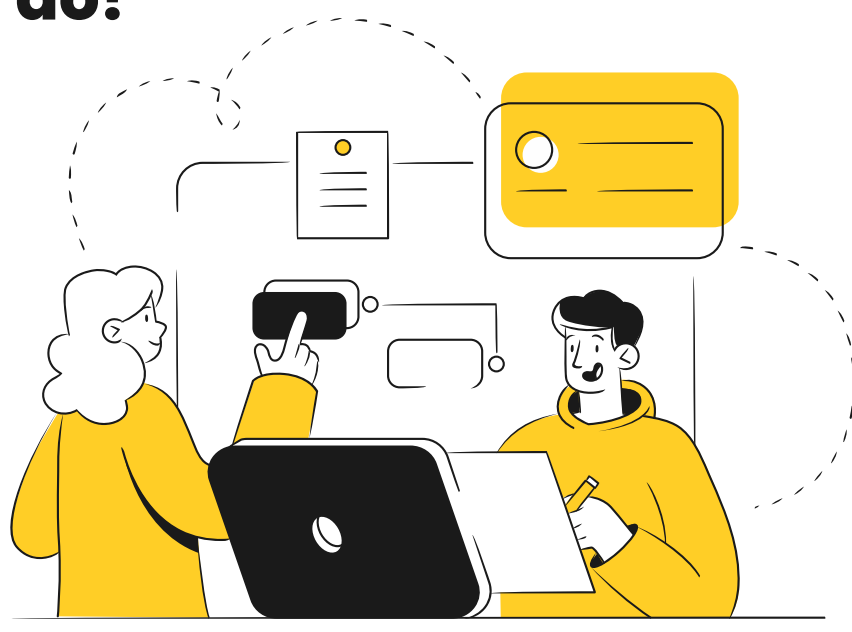
What is a Dealer Management System (DMS)?

Dealer management system is an automotive software program that helps dealers manage numerous dealership functions effectively.



What does a Dealer Management System do?

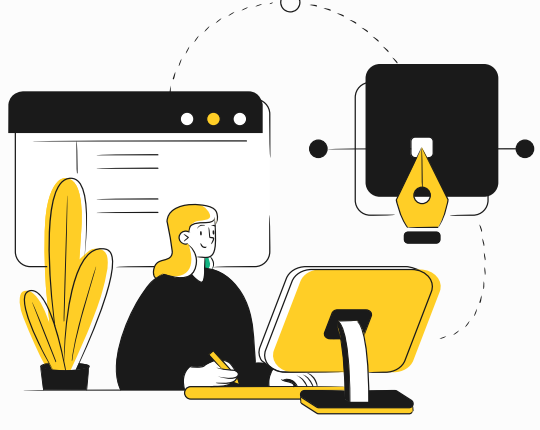
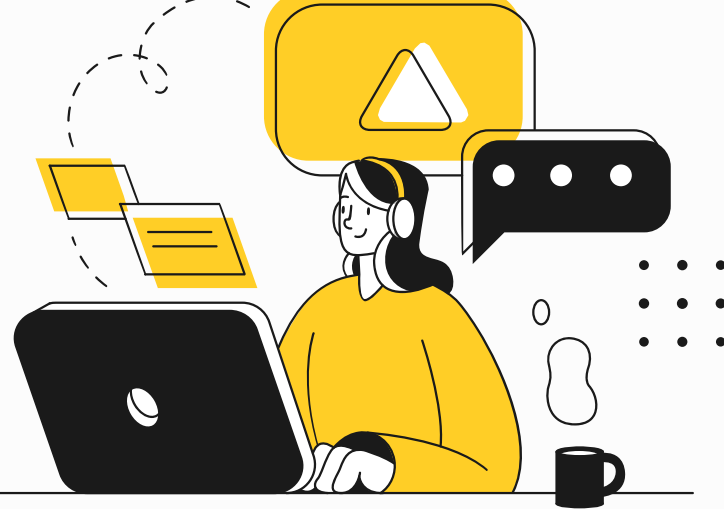
1. Allows a dealership to carry out all daily tasks, including sales operations, finance operations, service operations, etc.
2. Can manage your dealership's daily transactions more effectively.
3. Can build point-of-sale invoices, view service history, or follow up on leads, no longer logging in to separate systems.



4. Can manage your whole business in one cloud-based auto dealership software.
5. Helping you improve operational efficiency, improve customer service, and even save money.

Features of a DMS

- ✔ Vehicle dealing management
- ✔ Inventory management
- ✔ Customer relationship management
- ✔ Reporting of tools and analytics



- ✔ Accounting
- ✔ Service management and productivity tracker
- ✔ Estimating repair orders and billings
- ✔ Lead Management Quoting (LMQ)
- ✔ Integrated accounting



Benefits of a Dealership Management Systems

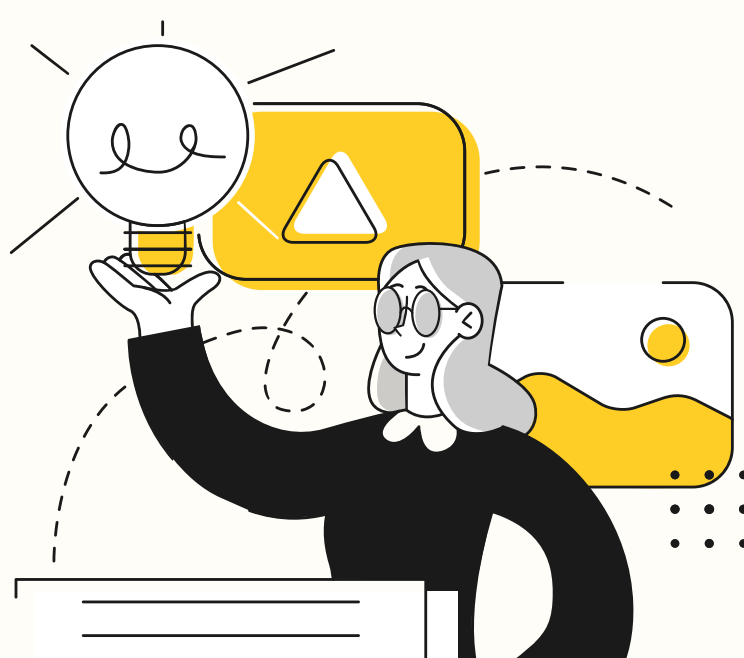
- ✧ Makes your processes more streamlined and reducing the time and effort.
- ✧ Helps you improve operational efficiency by automating many manual tasks.

- ✧ Saves time and minimizing the likelihood of errors.
- ✧ Improves customer experience.
- ✧ Provides more saving and selling opportunities.



What Integrations To Look For In A Dealer Management System

- | | |
|--------------------------|-------------------------------|
| 01 CRM Integration | 02 ERP Integration |
| 03 POS Integration | 04 Chatbot Integration |
| 05 RMA Reporting | 06 Smart Search Feature |



Points For Selecting A Dealer Management System

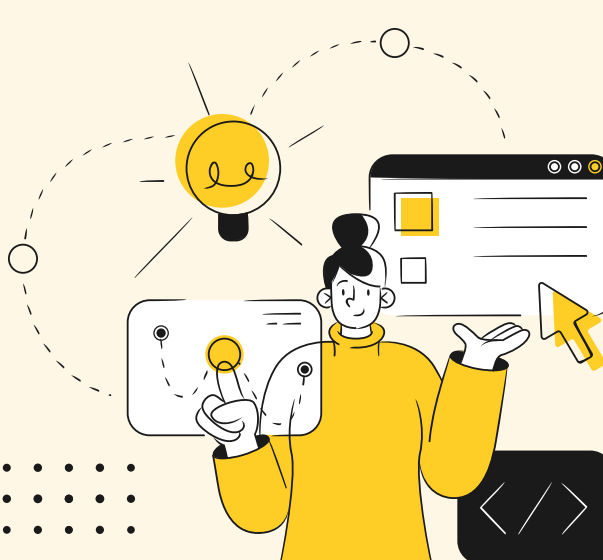
- 01 Consider your specific problems, for which do you hope to solve with a DMS.
- 02 Don't forget to get buy-in before investing in auto dealership software.
- 03 Collaborate more for successful automotive DMS implementation.
- 04 Clarity on the total cost of ownership.
- 05 Are you getting a long-term ROI.



Why Spyne AI Integration is Popular With Dealer Platform

Spyne works with your dealer platforms to integrate into your workflow with no extra effort.

Spyne pick up your inventory images directly from your DMS, beautify them, and send it directly to be published on your listings.



A good auto dealership software will help you organize your business while escaping the struggles of switching between sheets.

